

## Power that runs even when the sun doesn't.

Turnkey hybrid solar + rain-fed micro-hydro systems for homes, farms, resorts, and LGUs — cutting electricity bills by 60–80% with 24/7 generation across Capiz, Iloilo, Antique & Aklan.

### THE PROBLEM

- 4–8 hour brownouts routine across Region VI
- 880MW+ Visayas grid capacity offline (2026)
- Pure solar fails during typhoons — when backup matters most
- No local turnkey solar-hydro EPC provider

### OUR SOLUTION

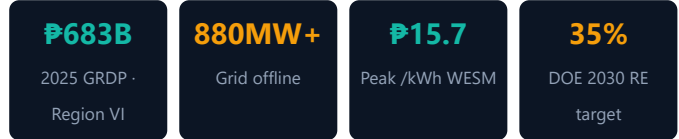
- Solar by day; rain-hydro turbine by night and in rain
- LiFePO<sub>4</sub> battery + hybrid inverter + Monitoring SaaS
- Modular: Solar Only (₱80K–₱1.3M) or Hybrid (₱180K–₱2.2M)
- Recurring O&M + SaaS (60–75% gross margin)

### FINANCIAL SNAPSHOT (ILLUSTRATIVE)

₱12M Year 1 → ₱60M Year 5 · Break-even projected Q2 2027

REVENUE STREAM	MODEL	MARGIN
EPC Contracts	₱80K–₱2.2M / project	22–28%
O&M Contracts	Annual retainer	35–45%
Monitoring SaaS	₱1,200–₱3,600/mo	60–75%

### MARKET OPPORTUNITY



### TRACTION

- 3 Letters of Interest (barangay pilots, Capiz)
- 1 verbal agri-resort hybrid pilot commitment
- Rain-hydro prototype bench-validated Q4 2025
- 14-prospect pipeline across Capiz, Iloilo & Antique

### THE ASK

**Pre-seed round** to fund Q3 2026 field demo and first 5 hybrid EPC installs — establishing recurring O&M and SaaS attach from day one.

### USE OF FUNDS

Prototype & field demo	35%
Inventory & equipment	30%
Sales & installation	20%
O&M / SaaS setup	15%

### TEAM

**Rogie P. Fabuna** — Partner & Co-Founder  
15+ years consulting & design (PwC, Oliver Wyman). IT + Mechanical Engineering. Capiz-based.

**TBA** — Co-Founder · **TBA** — Strategic Advisor (Energy)  
**TBA** — Strategic Advisor (EPC / LGU)  
Additional leadership and advisor profiles to be announced.